

Curriculum Vitae



Dr. Sajal Das

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Date of Birth: 13th Sep, 1977

Present Teaching Status:	Assistant Professor in Commerce, Department of Commerce, The University of Burdwan.			
Research Status:	Ph.D in Finance completed from the University of Burdwan, West Bengal, titled: “Analysing the trend of Market Prices of Initial Public Offerings (IPOs): A study based on some selected Indian Companies”.			
Research Interest:	IPO pricing behavioural trend for Indian Issues, Hedging Practices among Indian Oil PSU’s vis-a vis Oil Bonds, Working Capital Management and Impact of Negative Working Capital for FMCG Indian Companies.			
Papers taught:	Taxation and Finance			
Courses taught:	M.Com and MBATech.			
Total Teaching Experience:	9 years 8 months (UG Teaching = 1+ year and PG Teaching= 8+ years)			
Teaching Experience Details:	All Full- time Permanent post on substantive basis			
University/ Institution	Period of Experience			Nature of Duties
	From	To	Years/Months	
The University of Burdwan, WB.	24.12.14	Till date	1 m	Teaching PG course and Research Work
NMIMS University, Mumbai.	11.08.12	23.12.14	2 yr. 4 m	Teaching PG courses and Research work.
West Bengal State University, Kolkata.	01.04.09	10.08.12	3 yr. 4 ½ m	Teaching PG courses and Conducting Research in

					Dept of Com & Mgt.
The University of Burdwan, WB.	21.06.06	31.03.09	2 yr. 9 ½ m		Teaching PG courses and Conducting Research work in Dept of Commerce
APC College, University of Calcutta	29.04.05	20.06.06	1 yr. 2 m		Teaching UG courses.
Total Industry Experience:	3 years as Audit Assistant (Trainee) in Price Waterhouse Coopers and PK Nandy & Associates Chartered Accountant Auditing Firm.				
Academic Qualifications:	Year	Division/Grade	Percentage	University	Remarks
Ph. D (Commerce)	2013	-----	-----	The University of Burdwan	Awarded
M.Phil (Commerce)	2005	1st	76.6	Calcutta University	Stood First
SLET/SRF- UGC	2003	-----	-----	UGC	Qualified as State Level Research Fellow
M.Com (Accounting & Finance)	2002	1st	61.375	Calcutta University	-----
Chartered Accountancy (Intermediate Level)	2001	-----	57.167	Institute of Chartered Accountants of India	Accounting Technician Certificate Awarded
B.Com (Honours)	1999	1st	66.125	Calcutta University	Obtained National Scholarship from Govt. of India, MHRD.

Additional Information:

1. Acted as Resource Person to train Calcutta University Faculties' Dept of commerce by the Calcutta Stock Exchange.
2. Associated with Securities Exchange and Board of India (SEBI) as a Resource Person for their financial education program.
3. The Institute of Chartered Accountants of India has conferred Accounting Technician Certificate (ATC) for qualifying Chartered Accountancy Intermediate exam.
4. Associated with The Institute of Company Secretaries of India in the capacity of empanelled examiner.

5. Publications in Referred Journal are six. International Seminar attended and paper presented is five. Paper Presentation in National seminar and conferences is several.
6. Conducted Workshop on behalf of SEBI for several programs.

Publication of Research Paper:

1. Das, Sajal, Human Resource Accounting Practices in India: A Case Study of Infosys Limited, Ed. Kar, S., Roberts, M.A., and Ali, Ershad, Regal Publications, New Delhi, 2013, ISBN 978-81-8484-253-1.
2. Das, Sajal, & others, Triple Bottom Line Reporting: an innovative accounting initiative, International Journal for Business, Strategy & Management, vol.1, No. 1, Jun 2011, ICBSM, www.veloxian.com/ecj; ISBN:81-87912-08-01
3. Das, Sajal & others, Creating Synergy through Merger and Acquisition Integration: an Overview, Zenith International Journal of business economics and management research, vol.1, issue 2, ISSN: 2249-8834
4. Das, Sajal, Comparative Analysis of Listing performance of minor IPOs issued during Boom and Recession period, SIT Journal of Management, Vol. 1, No. 1, ISSN: 2278-9111
5. Das, Sajal and & Bagchi, Working Capital and Profitability: Establishing Causality, IISRO conference, Dubai, 2014, Full paper Published in Conference Proceedings; ISBN: 978-81-9271-041-9.
6. Das, Sajal, Comparative study of investors' behaviour towards mega and minor IPOs: An empirical analysis of Indian Stock Market, National Conference, SMS JNTUH, Full paper published in Conference Proceedings; ISBN: 978-81-907052-9-5.
7. Das, Sajal, An Overview of Legal framework for issuing IPOs in India, International Journal of Management and Social Development, Vol.1, Issue 2, Feb, 2014, ISSN: 2348-1919.
8. Das, Sajal, History of IPO Pricing mechanism in India: An Analytical Overview, Galaxy International Interdisciplinary Research Journal, Vol. 2 (4), April, 2014, ISSN: 2347-6915.

Paper Presentation in International Seminar:

Title of the Research Paper	Date & Particulars of Presentation:
1. Hurdles in the path of growth of Indian Mutual Fund industry	Paper accepted and presented on Feb 25 th , 2011 in the International Conference organised by International Institute of Management Science, Kolkata held in Bangkok, Thailand.
2. Hedging Interest rate risk through Interest rate derivatives	Paper accepted and presented on Feb 26 th , 2011 in the International Conference organised by IIMS, Kolkata held in Bangkok, Thailand.
3. Triple Bottom Line Reporting: an innovative accounting initiative	Paper accepted and presented on June 25 th , 2011 in the International Conference on Business,

	Strategy & Management: Game Changers in the aftermath of recession organised by Veloxian Learning & Consultancy.
4. Human Resource Accounting Practices in India: A Case Study of Infosys Ltd.	Paper accepted and presented on Nov 9 th , 2011 in the International conference organised by IIMS in Penang, Malaysia.
5. Working Capital and Profitability- Establishing the Causality	Paper presented on 17 th Nov, 2013 in the International conference organised by IISRO Dubai, UAE.

Paper Presentation in National Seminar:

Title of the Research Paper	Date & Particulars of Presentation:
1. Managing and Reporting practices of exchange rate fluctuations in India.	March 15, 2007 in the National Conference on 'Managing Business across Borders' organised by Dept. of Business Administration, B.U.
2. Mini Nifty and Mini Sensex: The Gateway to Futures & Options (F&O) for small investors.	April 5, 2008 in UGC sponsored National Seminar on 'Capital Market: Opportunities and Challenges' organised by Budge Budge College.
3. Option trading strategies using Nifty Call and Put.	Paper accepted and presented in National Seminar on 'Contemporary issues and Challenges in modern management' to be organised by Dept. of Management, University of North Bengal on 9 th & 10 th March, 2011.
4. Examining Timing Performances of Indian Mutual Funds	Paper accepted and presented in National Seminar on 'Contemporary issues and Challenges in modern management' to be organised by Dept. of Management, University of North Bengal on 9 th & 10 th March, 2011.
5. Achieving six sigma in education sector through UGC-API score: A critical review	Paper accepted and presented in 1 st All India Conference on Business Studies organised by Indian Business Studies Academia (IBSA) on 26 th & 27 th March, 2011.
6. Petrocard usage by Numaligarh Refinery Limited for its customers.	Paper accepted and presented in 1 st All India Conference on Business Studies organised by Indian Business Studies Academia (IBSA) on 26 th & 27 th March, 2011.
7. An Insight into Companies Bill, 2011	Paper presented in 2 nd All India Conference on Business Studies organised by Indian Business Studies Academia on 25 th & 26 th Feb, 2012.
8. Mega IPOs: An empirical analysis of Listing Performance	Paper presented in 66 th All India Commerce Conference organised by ICA in Bangalore University on 6 th Dec, 2013.
9. Comparative study of investors' behaviour towards mega and minor IPOs: An empirical analysis of Indian Stock Market	Paper presented in National Conference on Behavioural Finance organised by School of Management Studies, Jawaharlal Nehru Technological University, Hyderabad sponsored by ICSSR, New Delhi on 22 nd - 23 rd Jan, 2014.
10. Underpricing of Initial Public	Paper presented in National Conference "Global

Offerings: A Study based on Mega Issues listed on National Stock Exchange	Advancements and Futuristic Trends in Management” organised by CGC- Technical Campus, Mohali under the aegis of Punjab Technical University on 27 th -28 th March, 2014.
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Nos. Of Research Supervision guided successfully:

1. M.Phil Dissertation = 01 (Burdwan University)
2. M.B.M. project = 04 (West Bengal State University)

Invited Talk as Resource Person delivered :

1. UGC sponsored National Seminar on “Capital Market: Opportunities and Challenges with Special Emphasis on Small Investors” on 5 th April, 2008 organised by Budge Budge College.
2. Invited Lecture delivered on “International Trade” on 6 th & 7 th May, 2010 and on 3 rd & 4 th May, 2011 in the Dept. of Geography, West Bengal State University, Kolkata.
3. Invited Lecture delivered on “Derivative and Risk Management” on 4 th -5 th March, 2011 and 9 th -10 th May, 2011 at DSMS Business School, Durgapur, West Bengal.
4. Invited Lecture delivered on “Financial Planning and Investor Education” on 23 rd March, 2012 at Naba Barrackpur Prafulla Chandra mahavidyalaya, North 24 pgs, West Bengal
5. Invited Lecture delivered on “Financial Planning for future investor Rights, choice, discipline and protection” organised by Calcutta Stock Exchange for Faculty Training of Calcutta University, Dept of Commerce on 24 th March, 2012.

Seminar /Conference/Workshop Attended:

Organising Agency	Title	Date
1. UGC sponsored State Level Seminar organised by Goenka College of Commerce & Business Administration, Govt of WB.	Wealth Creation and Ethics	15 th March, 2005
2. Commerce Alumni Association, Calcutta University & West Bengal University of Technology.	Impact of Value Added Tax (VAT)	17 th September, 2005.
3. UGC sponsored State Level Seminar organised by Women’s Christian College, Kolkata.	Applied Ethics: Some Issues	23 rd -24 th September, 2005.

4. UGC sponsored Seminar organised by Sivanath Sastri College, Kolkata.	Hazard Perception and Disaster Management with special reference to India.	18 th March, 2006.
5. UGC sponsored State Level Seminar organised by Dum Dum Motijheel College, Kolkata .	Autonomy of Higher Education Institution and Role of Teaching Community.	23 rd March, 2006.
6. UGC sponsored National Seminar organised by Kidderpore College, Calcutta University.	Ecological Modernization in the context of crisis in our Natural Environment.	31 st March, 2006.
7. National Seminar organised by Dept. of Business Administration of The University of Burdwan.	Managing Business Across Borders	15 th - 16 th March, 2007.
8. Workshop organised by Directorate of Distance Education, B.U. With Distance Education council, New Delhi.	Achieving Excellence in Distance Education: Problems and Prospects.	28 th – 29 th March, 2007.
9. UGC sponsored National Seminar organised by Centre for Interdisciplinary Studies, B.U.	Social Exclusion and Empowerment: A Multidisciplinary Approach	28 th - 29 th May, 2007.
10. National Seminar organised by Dept. of commerce, B.U. in collaboration with Board of Studies, Institute of Chartered Accountants of India.	Global Convergence of Financial Reporting: Emerging Issues & Challenges.	24 th - 25 th August, 2007.
11. UGC sponsored National Seminar organised by Budge Budge College, Kolkata, Calcutta University.	Capital Market: Opportunities and Challenges with special emphasis on small investors	4 th - 5 th April, 2008.
12. Seminar organised by Commerce Alumni Association, C.U. & Dept. of Commerce, Seth Anandram Jaipuria College.	Commerce Education in the emerging scenario.	20 th September, 2008.
13. National Seminar organised by Indian Accounting Association & Alpha Institute of Business Management in association with Ramakrishna Mission Institute of Culture, Calcutta.	Ethics in Accounting	8 th November, 2008.
14. UGC sponsored State Level seminar organised at Malda College, North	Higher Education and	15 th - 16 th November,

Bengal University.	Employability	2008.
15. State Level Seminar organised by the Dept. of commerce & management, West Bengal State University.	Recent Tax Reforms in India: Challenges Ahead	1 st April, 2010.
16. National Seminar jointly organised by MBA Dept, Calcutta University & Indian Accounting Association.	Transition to IFRS: Indian Scenario	2 nd April, 2011.
17. DEC sponsored National Seminar organised by Netaji Subhas Open University, Kolkata in association with Bengal National Chamber of Commerce & Industry	Emerging Issues on Accounting & Finance: Indian Scenario	31 st May, 2011.
18. International Seminar jointly organised by EILM (Kolkata), Indian Accounting Association Research Foundation and Bengal Chamber of Commerce & Industries.	Sustainability and Corporate Governance & Reforms of Higher Education in India.	1 st March, 2012.

Other Programmes Participated:

Nature of the Programme	Organising Agency	Date
1. UGC-Orientation Course	ASC- Jadavpur University	9 th June – 5 th July, 2008.
2. UGC-Refresher Course	ASC-NEHU, shillong.	27 th Nov- 17 th Dec, 2009.
3. National Workshop on Research Methodology for Management and Statistical Analysis Using – PASW 18.0	Faculty of Management Studies, ITM Universe, in association with SPSS.	18 th -21 st August, 2010.
4. UGC-Orientation Course	ASC- Jawaharlal Nehru University, New Delhi.	4 th – 29 th April, 2011.
5. SEBI Financial Education Workshop	National Institute of Securities Market, Mumbai.	11 th -17 th Dec, 2011.
6. Orientation Programme in Corporate Governance	Asia – Pacific Institute of Management, New Delhi.	29 th – 30 th March, 2013.
7. Faculty Development Program on Commodity	Indian Institute of Plantation Management, Bangalore	23 rd – 24 th Jan, 2014.

Derivatives.	(autonomous institute run by Ministry of Commerce, GoI).	
8. Workshop on Financial Market Analytics	Indian Institute of Plantation Management, Bangalore (autonomous institute run by Ministry of Commerce, GoI).	4 th - 5 th April, 2014
9. National Workshop on Research Methodology	ITM School of Business, Gwalior.	26 th May – 1 st June, 2014

Workshops/Conferences/Seminars Organised:

Name/Nature of the Event	Organising Agency and Sponsoring Agency	Date	Role as Organizer
1. National Seminar on Strategic Human Resource Management	Dept. of commerce, MBA (HR), Burdwan University and Indian Industrial Relations Association, New Delhi.	3 rd Feb, 2007.	Convener of Finance subcommittee
2. Conference on Global convergence of Financial Reporting: Emerging Issues and Challenges	Dept. of commerce, Burdwan University and Board of Studies, Institute of Chartered Accountants of India.	24 th – 25 th August, 2007.	Treasurer and Finance committee member of the Organising Committee
3. Financial Training Workshop (Total 8 conducted)	Various colleges and Universities across West Bengal , sponsored by SEBI	All during 2012.	Speaker as well as Resource Person.
4. Pre-Eureka Business Plan Workshop	Ecell –IIT Bombay and NTA in NMIMS University, Shirpur Campus.	22 nd Sep, 2013.	Faculty In-charge of the Workshop.

Professional Experience:

As Audit Trainee in Price Waterhouse Coopers:

1. Tax Audit done of Bengal Ambuja, Philips Carbon Black Ltd. and Karam Chand Thapar Coal India Ltd. for the Financial year 1998-99 and 1999-2000.
2. Physical Stock taking done of Esso Ltd and Infar India Ltd. for the Financial year

1999-2000.
3. Statutory Audit done of Bengal Ambuja, Keshoram Refractories and Infar India Ltd. for the Financial year 1998-99 and 1999-2000.
4. Team member of Special Audit done under Comptroller and Auditor General of India of the Wheat Godowns belonging to Food Corporation of India (FCI) in the state of Harayana during September, 1999.
5. Special Audit done of Lutheran World Service (Geneva based NGO) for projects involving the district of Bankura and Birbhum during December, 1999.
6. Team member of the Capitalisation project of the Numaligarh Refinery Ltd. in Assam involving treatment of the pre-operative costs/expenditure incurred during gestation period done on February, 2000.

Administrative Experience:

As University Assistant Professor in The University of Burdwan:

Convener of Finance Sub-committee of the National Seminar on Strategic Human Resource Management organised by Dept. of commerce, BU in collaboration with Indian Industrial Relations Association, New Delhi.	Held on 3 rd & 4 th February, 2007.
Treasurer cum Joint convener of Finance sub-committee of the National Seminar on Global convergence of Financial Reporting: Emerging Issues and Challenges.	Held on 24 th & 25 th August, 2007.
Member of the Editorial Board of the Journal 'Business Insight'.	Published by the Dept. of Commerce, B.U.
Conducted Grooming session undertaken for placement of students for Campus Interview	Organised by the Centre for Human Resource Development, B.U.

As University Assistant Professor in West Bengal State University:

Designing course curriculum for M.Com and M.B.M .	Papers drafted include Organisation Behaviour, Corporate Governance, Consumer Behaviour, Information Technology, Services Marketing and International Finance.
Member of the Organising Committee of State –Level Seminar on “Recent Tax Reforms in India: Challenges	Organised by the Dept. of Commerce &

Ahead”	Management on 1 st April, 2010.
Conducted an assignment for School Service Commission, West Bengal.	Examined Commerce answer scripts on 30 th , 31 st Dec, 2010 and 1 st Jan, 2011.

As University Assistant Professor in SVKM’s NMIMS University:

Faculty In-charge of AIESEC Cell, an International Student Exchange Program- USA.	Related with students’ grooming activities as potential future business leaders and co-ordinating various activities like Business-Plan discussions, interaction with entrepreneurs and skill development.
Arranging GD sessions for MBA Tech students	Mock GD sessions are conducted and students were assisted to upgrade their skills and acted as Judge cum facilitator.
Attended Mastermind 2013 at Mumbai as faculty representative from NMIMS Shirpur Campus.	Career Counselling Fair arranged by Sri Ville Parle Kelavani Mandal.
Faculty In-charge of ENACTUS cell, a social- NGO, USA based worldwide organisation.	Related with social development, economic empowerment and financial independence of needy and under privileged sections of society by training and initiating economic projects with small teams of students to benefit the target group. (Being Part of University Outreach programs)

Membership of Professional Bodies/Organizations:

Sl. No.	Name of the Professional Body	Membership Status (Life/Annual)
1.	International Innovative Scientific and Research Organisation	Life Member
2.	Calcutta University Commerce Alumni Association	Life Member
3.	Indian Business Studies Academia	Life Member
4.	Indian Accounting Association Research Foundation	Life Member